



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #040121
Entitled

STEM Curriculum Solutions and Equipment with Related Accessories, Supplies, and Services

The following advertisement was placed February 9, 2021 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and February 10, 2021 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for STEM Curriculum Solutions and Equipment with Related Accessories, Supplies, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 1, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

3duxdesign	MKI Group, LLC
Accelerate Learning, Inc.	MT Library Services, Inc.
ACT, Inc.	Nasco Education, LLC
aRbotics, LLC databot™	Northwest Technical Products, Inc.
Breakout, Inc. dba Breakout EDU	OnPoynt Unmanned Systems, LLC
Chevin Fleet Solutions, LLC	Palmer Hamilton, LLC
Clear Touch	PattaSean X, LLC
Code Fellows Holdings, Inc.	Pelican Fly, LLC dba FullBlast STEAM
Columbia Mfg., Inc.	Perry Weather Consulting
Connection PS	Pitsco, Inc. d/b/a Pitsco Education
Controlled Environments, Inc.	Ploma Education, LLC
Creative Learning Systems, LLC	Pocket NC Company
Demco, Inc.	Prodigy Learning

Dottie Rose Consulting	Prophet Corporation d/b/a STEM Supplies
DREAMBOX LEARNING, INC.	Real World Globes
Earlychildhood, LLC	Realityworks, Inc.
Educurious Partners	Really Good Stuff, LLC
Eduporium, Inc.	Rocky Mountain Truck Accessories
eRepublic, Inc.	RYE Consulting
Flinn Scientific, Inc.	SAI Interactive Inc. d/b/a Thinking Media
Follett School Solutions, Inc.	Sapient Consulting, LLC
Fork Farms, LLC	Savvas Learning Company
Galaxy Next Generation, Inc.	School Specialty LLC
Gearbox Labs, Inc.	Sid Tool Co. dba MSC Industrial Supply
Global-Mpg, LLC	Spectra Research Corporation
GovConnection, Inc. d/b/a Connection Public Sector Solutions	Sphero, Inc.
H2I Group, Inc.	Starling Education Network
iGrad, Inc.	SFK Franchising, Inc. dba STEM For Kids
Intelitek, Inc.	STEM Minds USA DBA STEM Minds Corp.
Intellivance, LLC	STEM Sports
Interactive Health Technologies, Inc.	Strategic Alliances Group, Inc.
Invea, Inc.	Taksha SmartLabz, Inc.
ISE International Group	Teq, Inc.
IXL Learning, Inc.	The Bid Lab
JASON Learning	Troxell Communications, Inc.
Kaplan Early Learning Company	Turing Tumble, LLC
KinderLab Robotics, Inc.	TWIN SCIENCE & ROBOTICS UK, LIMITED
Knowledge Matters, Inc.	University Instructors
Lakeshore Equipment Company dba Lakeshore Learning Materials	UpBrainery Technologies
LEGO Brand Retail, Inc. DBA LEGO Education North America	Urban Family Center Association
Lightspeed Technologies, Inc.	Van Robotics, Inc.
LiteBrite, LLC	ViewTech Group, LLC
LocknCharge	Virage Simulation, Inc.
Mackin Book Company	White Rock Security Group, LLC dba White Rock Cybersecurity
MatterHackers, Inc.	WhyMaker, LLC
McGraw Hill School, LLC	ZSPACE, INC.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on April 1, 2021, at 4:36:28 pm CT. Proposals were received from the following:

Accelerate Learning, Inc.
aRbotics, LLC databot™
Breakout, Inc. dba Breakout EDU
Code Fellows Holdings, Inc.
Demco, Inc.
Educurious Partners
Eduporium, Inc.
Flinn Scientific, Inc.
Fork Farms, LLC
Galaxy Next Generation, Inc.
GovConnection, Inc. d/b/a Connection Public Sector Solutions
H2I Group, Inc.
iGrad, Inc.
Intelitek, Inc.
Intelitek, Inc. (CoderZ)
Intellivance, LLC
Interactive Health Technologies, Inc.
Knowledge Matters, Inc.
Lakeshore Equipment Company dba Lakeshore Learning Materials
Lightspeed Technologies, Inc.
MatterHackers, Inc.
Palmer Hamilton, LLC
Pitsco, Inc. d/b/a Pitsco Education
Prophet Corporation d/b/a STEM Supplies
SAI Interactive Inc. d/b/a Thinking Media
SFK Franchising, Inc. dba STEM For Kids
Sid Tool Co. dba MSC Industrial Supply
Sphero, Inc.
STEM Minds USA DBA STEM Minds Corp.
Turing Tumble, LLC
TWIN SCIENCE & ROBOTICS UK, LIMITED
Van Robotics, Inc.
Virage Simulation, Inc.
White Rock Security Group, LLC dba White Rock Cybersecurity
ZSPACE, INC.

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, Procurement Lead Analyst
Carol Jackson, Procurement Analyst
Brandon Town, CPSM, CPSD, Procurement Analyst
Craig West, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Eduporium, Inc. provides STEM educational technology for K-12 schools, colleges, and after-school programs. Their products include robotics, drones, electronic kits, electrical kits, coding robots and drone solutions, virtual and augmented reality (VR/AR), carving and lasers, makerspace solutions, science kits, curriculum and training solutions. Eduporium has sales staff available to Sourcewell participating entities in the United States. Eduporium, Inc. is offering a solid discount off their list pricing.

H2I Group is offering curriculum, products, equipment, training, support, and services for STEM education, fab labs, makerspaces, and industrial training programs. They have locations and sales staff throughout the United States that are ready to assist Sourcewell participating entities. Financing is available and H2I Group is offering a range of discounts from list price.

Lakeshore Learning Materials provides entire classroom environments, teacher resources, sight, sound and sensory tools, makerspace equipment and tools, robotics, coding equipment and design tools. Lakeshore also offers complimentary white-glove delivery and installation on orders greater than \$10,000. Lakeshore has a strong sale force, along with retail stores, across the United States, and a partnership to distribute goods to Canadian customers. Lakeshore offers Sourcewell participating entities competitive pricing with a tiered discount structure.

Palmer Hamilton is a manufacturer of furniture and STEM maker space products. They offer a turn-key solution including design, furniture, equipment, professional development, and curriculum. Through their internal sales and service, in combination with their vast independent sales distribution network, they can service entities throughout the United States and Canada. Financing options are available and participating entities will receive a significant discount off MSRP.

Prophet Corporation, dba STEM Supplies, is offering a catalog that includes K-12 STEM products, robotics, coding, drones, virtual reality, video production and 3D printing and modeling products to participating entities in the United States and Canada. Their Start2STEM program offers a comprehensive equipment, curriculum, and professional development service that will allow participating entities to start, and enhance, their STEM programs. STEM Supplies has a robust sales team that is ready to serve participating entities in the United States and Canada. STEM Supplies offers a strong discount off their list price.

Sid Tool co., dba MSC Industrial Supply, offers an expansive variety of industrial items including numerous catalog offerings of metalworking and industrial supply equipment and tools. With their network of branches and distribution centers, coupled with the ability to integrate with a variety of e-procurement platforms, they can serve the US and Canada. A solid discount is offered to participating entities.

STEM For Kids provides STEM curriculum and kits that engage school-age children in grades K-10 and provide career readiness skills through their 4-Dimensional Learning Methodology. Sourcewell participating entities in the United States and Canada will have access to their portfolio that includes over 40 STEM based curricula and over 1,200 hours of instruction in engineering, biomedicine, computer programming, robotics, business, and finance. STEM For Kids is offering a competitive discount off their list pricing.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #040121 to:

Eduporium, Inc.
H2I Group

#040121-EDU
#040121-H2I

Lakeshore Learning Materials	#040121-LSH
Palmer Hamilton	#040121-PHL
Prophet Corporation, dba STEM Supplies	#040121-STM
Sid Tool co., dba MSC Industrial Supply	#040121-MSI
STEM For Kids	#040121-SFK

The preceding recommendations were approved on May 25, 2021.

DocuSigned by:

Kim Austin

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Kim Austin, MBA, CPPB, Procurement Lead Analyst

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Carol Jackson

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Carol Jackson, Procurement Analyst

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Brandon Town

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Brandon Town, CPSM, CPSD, Procurement Analyst

DocuSigned by:

Craig West

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Craig West, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #040121 for STEM Curriculum Solutions and Equipment with Related Accessories, Supplies, and Services.**

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer